

INSTRUCTION TO BIDDERS REGARDING NIT CONDITIONS WRT SUPPLY OF AXIAL SHAFT SEAL ASSY ALONGWITH SET OF SPARES AND TOOLS AND E & C FOR KLIS L4P2 UNDER GLOBAL TENDER ENQUIRY NO E1813244

1. Please submit your offer in **THREE PART BID** SYSTEM i.e.:-

1.1 Part-I Bid – Pre-Qualifying Requirement (PQR) Bid

Documents to be submitted in this bid:-

- 1.1.1 Copy of receipt of online deposit at SBICollect in favor of BHEL Bhopal - tender fee
- 1.1.2 Pointwise confirmation to all the points mentioned in PQR.
- 1.1.3 All the relevant documents in support of all the points mentioned in PQR

NOTE : Bidders to note that Axial shaft seal assy being a critical item, no relaxation shall be provided in prior experience and turnover (as per PQR) to any bidders including verified MSME's and startups.

NOTE : BIDDERS TO submit their offer in eprocurement NIC portal. Link for NIC eprocurement portal is <https://eprocurebhel.co.in/nicgep/app>

BIDDERS TO SUBMIT ONLY PQR RELATED DOCUMENTS AND CHECKLIST (PART 1 BID) IN COVER 1 ENVELOPE (NAME DESCRIBED AS “FEE” IN NIC PORTAL).

1.2 Part-II – Techno-Commercial Bid

- 1.2.1 Complete technical details and commercial details of offer.
- 1.2.2 Confirmation to all technical conditions as indicated in annexure-I (Technical)
- 1.2.3 Confirmation to all commercial conditions as indicated in Annexures (commercial) {Annexure-II (for indigenous vendors) & Annexure- III (for Foreign vendors) with company's seal and authorized signature} and
- 1.2.4 UN-PRICED Copy of the price bid (Annexure – IV)

NOTE : BIDDERS TO submit their offer in eprocurement NIC portal. Link for NIC eprocurement portal is <https://eprocurebhel.co.in/nicgep/app>

1.3 Part-III – Price Bid

To be filled in price bid format (BOQ) online in BHEL eprocurement NIC portal only. Bidders shall not enclose any separate attachment for price bid.

2. Tenders to be submitted online in NIC eprocurement portal only. PART- I will be PQR, PART-II will be Techno-commercial bid and PART-III will be price bid.
3. **Tender Evaluation:** On due date of enquiry, only PQR Bid offer (Part-I) shall be opened and after scrutiny, vendors who are qualified in Pre-Qualification Requirement, Techno-commercial bid (Part-II) of those vendors shall be opened in NIC eprocurement portal, for which prior intimation shall be given.
- After technical / commercial scrutiny, price bid (Part-III) of the vendors who are found technically & commercially in line with our requirement shall be opened in NIC eprocurement portal only with prior intimation.
4. Evaluation of tender shall be on package wise basis.
5. **Tender Cost Evaluation**, shall be on the basis of delivered cost i.e. Landed/total cost to BHEL.

(FOR FOREIGN VENDORS)

Foreign exchange rate of 'TT selling rate of State Bank Of India (SBI)' prevailing on the date of part-I (PQR) bid opening shall be taken. If the relevant day happens to be a bank holiday, then the forex rate as on the previous bank (SBI) working day shall be taken.

6. **Inspection for foreign vendor** by M/s Lloyds / BVQI / SGS / TUV (wherever applicable) prior to dispatch in line with QAP Ref. No. **QA/HT/2048 Rev. No. 00**. Charges, if any, are to be shown separately in the **Price- Bid**

For indigenous vendors-Inspection shall be carried out at vendor's works by BHEL appointed Third Party Agency in line with QAP Ref. No. **QA/HT/2048 Rev. No. 00**

7. **Delivery terms :**

- (A) **For Foreign Bidders :** Terms of Delivery for Sea shipment shall be on CFR / CIF basis with 14 days' detention free period preferably at Dry Port - ICD Mandideep (INMDD6) for FCL (Full Container Load) Cargo of GP & HC Containers.

Other than GP & HC Containers, LCL Cargo shall be delivered at Nhava Sheva (JNPT) & Break-bulk Cargo at Mumbai (MPT).

Please refer BHEL GTC Clause 3B enclosed with enquiry for details.

Freight amount shall be indicated separately in the offer (as per the price bid sheet provided – Ref Annexure) in case of CIP/CFR/CIF .

Nearest available seaport shall also be intimated.

All foreign bidders shall submit the following:

- (a) Tentative package dimension (l x b x h) of each consignment,
- (b) Weight of each consignment (Gross and Net in Kgs)
- (c) No of consignments/ packages/ boxes etc.
- (d) Type of consignments (in case of sea shipments i.e LCL , FCL etc)
- (e) In case of containerized cargo, type of container(OT, HCP etc)

NOTE FOR BIDDERS : BHEL may also calculate the sea freight charges if a valid rate contract prevails and the lowest of the freight between that arrived as per BHEL rate contract and that furnished by bidder shall be considered.

(B) **For Indigenous Bidders :**

All the goods shall be supplied directly to BHEL BHOPAL CRX division inclusive of freight and insurance charges.

8. **Delivery schedule:** Item 1 – Axial Shaft Seal Assy - 02 Nos after 32 weeks
- 02 Nos after 36 weeks &
- balance 02 Nos after 41 weeks

Item 2 – Set of Spares – 01 Set after 41 weeks.

Item 4 – Tools for Assy - 02 Set after 32 weeks

Item 3 – Commissioning of above items - complete after 45 weeks.

(NOTE : Commissioning del schedule is tentative and shall be intimated later on. Details of commissioning to be referred in Spec HT00221 Rev.01, Clause 3.3)

9. **Penalty for Delay in Delivery** : Subject to force majeure conditions, penalty shall be 0.5% of the total order value per week of delay or part thereof, subject a maximum of 10% of the total order value. Total order value above shall be item wise, lot wise order value. Any deviation based on specific requirement shall be specified separately in the NIT. Any loading on penalty clause shall be to the extent to which it is not agreed to by the bidder (at offered value) (ref. GTC OF ENQUIRY BP-200102, clause 9).
10. Firms on **HOLD** for particular PMD or **DELISTED** Firms at Bhopal Unit Level or **BANNED** firms at corporate level / who engage the services of the banned firms, are not allowed to participate in the tender and their offers shall be summarily rejected. The list of banned firms is available on BHEL website www.bhel.com (refer link <https://www.bhel.com/list-banned-firms>)
11. For any deviations from BHEL's standard terms & conditions, your offer will be rejected / loaded as per existing guide lines of BHEL.
12. **Pre-dispatch clearance certificate issued by BHEL referencing test certificate Nos to be obtained by bidder prior to dispatch.**
13. **Documentation:**
- (A) **INDIGENOUS PURCHASE:** Seller shall arrange to send to the consignee, Original Tax invoice (Buyer's copy and duplicate for Transporter), Commercial invoice in duplicate, consignee copy of LR & 2 sets each of Packing list, Third Party Inspection report, Test certificate, Guarantee / Warranty certificate, O & M manuals (where applicable), immediately on despatch of the goods. The distribution of such documents will be specified in the Purchase order.
- (B) **FOREIGN PURCHASE :** Bidders shall send copy of Third Party Inspection report alongwith all the documents as specified in GTC Clause 11 B.
14. **REVERSE AUCTION :**
- "BHEL shall be resorting to Reverse Auction (RA) (Guidelines as available on www.bhel.com (Refer link <https://www.bhel.com/guidelines-reverse-auction-2021>) for this tender. RA shall be conducted among the techno- commercially qualified bidders.**
- Price bids of all techno-commercially qualified bidders shall be opened and same shall be considered for RA. In case any bidder(s) do(es) not participate in online Reverse Auction, their sealed envelope price bid along with applicable loading, if any, shall be considered for ranking."**
15. **MAKE IN INDIA Preference**
- This has reference to Government of India Circular no. P-45021/2/2017-BE-II dt 16.09.2020 for Preference to Make in India and subsequent amendment issued thereon. Procedure for preference to make in India shall be applicable in the tender as per Government circular no.P-45021/2/2017-BE-II DTD 16.09.2020.
- Minimum Local content** : The 'local content' requirement to categorize a supplier as 'Class-I local supplier' is minimum 50%. For 'Class – II local supplier', the 'local content' requirement is minimum 20%. Nodal Ministry/ Department may prescribe only a higher percentage of minimum local content requirement to categorize a supplier as 'Class –I local supplier' /'Class –II local supplier'. For the items, for which Nodal Ministry /Department has not prescribed higher minimum local content notification under the Order, it shall be 50% and 20 % for 'Class-I local supplier'/'Class –II local supplier' respectively.
- Margin of purchase preference to make in India shall be 20%.
- Verification of local content** : In case of this tender, the 'Class –I local supplier' / 'Class – II local supplier' shall be required to provide a certificate from the statutory auditor or cost auditor of the company (in case of companies) or from a practicing cost accountant or practicing chartered accountant (in respect of suppliers other than companies) giving the percentage of local content.

For this procurement, public procurement (preference to make in India), order 2017 dt 16.09.2020 and subsequent order issued by the restrictive nodal ministry shall be applicable even if issued after issue of this NIT but before finalization of contract/PO/WO against this NIT.

False declaration will be in breach of the code of integrity under Rule 175 (i)(h) of the General Finance Rule for which a bidder or its successors can be debarred for up to two years as per Rule 151(iii) of the General Finance Rules along with such other actions as may be permissible under Law.

For benefits under Make In India bidders to confirm to Make In India as per the checklist in **Annexure II** and also furnish the related documents as asked for.

NOTE: Since all the items shall be procured from single vendor i.e packagewise, therefore the item as a whole is non-splittable. Accordingly Make In India norms as applicable for non-splittable items shall be applicable for this tender.

16. **Restrictions under 144 (xi) of the General Financial Rules (GFRs), 2017 (REF Govt. of India circular F. No. 6/18/2019-PPD dated 23.072020) :**

I. Any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority.

II. "Bidder" (including the term 'tenderer', 'consultant' or 'service provider' in certain contexts) means any person or firm or company , including any member of a consortium or joint venture (that is an association of several persons, or firms or companies) every artificial judicial person not falling in any of the descriptions of bidders stated hereinbefore, including any agency branch or office controlled by such person, participating in a procurement process

III. "Bidder from a country which shares a land border with India" for the purpose of this Order means. -
a.) An entity incorporated, established or registered in such a country : or
b.) A subsidiary of an entity Incorporated, established or registered in such a country; or
c.) An entity substantially controlled through entities incorporated, established or registered in such a country or
d.) An entity whose beneficial owner is situated in such a country. Or
e.) An Indian (or other) agent of such an entity: or
f.) A natural person who is a citizen of such a country; or
g.) A consortium or joint venture where any member of the consortium or joint venture falls under any of the above

IV. The beneficial owner for the purpose of (iii) above will be as under:

1.) In case of a company or Limited Liability Partnership, the beneficial owner is the natural person(s), who. whether acting alone or together , or through one or more juridical person, has a controlling ownership interest or who exercises control through other means Explanation-

a) "Controlling ownership interest" means ownership of or entitlement to more than twenty-five per cent. of shares or capital or profits of the company ,

b.) "Control" shall include the right to appoint majority of the directors or to control the management or policy decisions including by virtue of their shareholding or management rights or shareholders agreements or voting agreements;

2.) In case or a partnership firm, the beneficial owner is the natural person(s) who, whether acting alone or together. or through one or more juridical person, has ownership of entitlement to more than fifteen percent of capital or profits of the partnership ,

3.) In case of an unincorporated association or body of individuals, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has ownership of or entitlement to more than fifteen percent of the property or capital or profits of such association or body of individuals ;

4.) Where no natural person is Identified under (1) or (2) or (3) above, the beneficial owner is the relevant natural person who holds the position of senior managing official;

5.) In case of a trust, the identification of beneficial owner(s) shall include identification of the author of the trust, the trustee, the beneficiaries with fifteen percent or more interest in the trust and any other natural person exercising ultimate effective control over the trust through a chain of control or ownership.

V. An Agent is a person employed to do any act for another or to represent another in dealings with third person

Bidders to submit MODEL CERTIFICATE in company letter head duly sealed and signed by competent authority alongwith the PQR bid (PART –I) . Format enclosed with Enquiry.

17. Preventive checks to eliminate suspected cartel formation between suppliers

The Bidder declares that they will not enter into any illegal or undisclosed agreement or understanding, whether formal or informal with other Bidder(s). This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process. In case, the Bidder is found having indulged in above activities, suitable action shall be taken by BHEL as per extant policies/ guidelines.

Bidders to submit above declaration in company letter head duly signed and sealed by competent authority.

18. SISTER UNIT DECLARATION :

The bidder/supplier/contractor will, when presenting his bid, declare whether other family firms or sister concern affiliates/subsidiary firms are participating in the same tender, so as to eliminate the possibility of cartel information. Format for declaration enclosed. Please ensure to submit filled up form.

19. Implementation of TDS Provision of GST Law w.e.f 01st Oct 2018 (Applicable only for Indigenous bidders) :

Central Board for Indirect Taxation and Customs, vide notification no. 50 Central Tax dated 13th Sep 2018 has notified implementation of Sec 51 of CGST ACT with effect from 01st Oct 2018. Therefore:- (i) TDS shall be liable to be deducted @2% IGST in case of Inter-state supplies, 1% CGST+1% SGST in case of Intra State supplies where contract value is more than Rs 2.5 lakhs. (ii) TDS return shall be filed and TDS certificates shall be issued by BHEL as per applicable provisions (iii) As per Sec 51 of CGST Act read with notification 50 of Central Tax dated 13th Sep.

20. INTEGRITY PACT :

(a) IP is a tool to ensure that activities and transactions between the company and its bidders/contractors are handled in a fair, transparent and corruption free manner. Following Independent External Monitors (IEMs) on the present have been appointed by BHEL with the approval of CVC to oversee implementation of IP in BHEL.

Sl. No.	IEM	Email
1.	Shri Arun Chandra Verma, IPS (Retd.)	acverma1@gmail.com
2.	Shri Virendra Bahadur Singh, IPS (Retd.)	vbsinghips@gmail.com

- (b) The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with PQR + techno commercial bid (Part-I bid). Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this pact would be a preliminary qualification.
- (c) Please refer section 8 of the IP for roles and responsibilities of IEMs. In case of any complaint arising out of tendering process, the matter may be referred to any of the above IEM (s). All correspondence with the IEMs shall be done through email only.

NOTE : No routine correspondence shall be addressed to the IEM (phone / post/e-mail) regarding the clarifications, time extensions or any other administrative queries, etc. on the tender issued. All such clarifications/ issues shall be addressed directly to the tender issuing (procurement) department's officials whose contact details are provided below :

Details of contact person (s)

	(1)	(2)
Name	Neha Mandloi	Rakesh Rawal
Landline No.	0755 2505933	0755 2503661
Mobile No.	9981511984	9406903356
Email	nehamandloi@bhel.in	rrowal@bhel.in
Deptt	Material Management -HYDRO (MHX)	
Address	Eastern Wing, Block-1 Annexe, First Floor .BHEL-Bhopal	

21. MODEL CONCILIATION CLAUSE FOR CONDUCTING CONCILIATION PROCEEDINGS UNDER THE BHEL CONCILIATION SCHEME, 2018 :

The Parties agree that if at any time (whether before, during or after the arbitral or judicial proceedings), any Disputes (which term shall mean and include any dispute, difference, question or disagreement arising in connection with construction, meaning, operation, effect, interpretation or breach of the agreement, contract or the Memorandum of Understanding (delete whichever is inapplicable), which the Parties are unable to settle mutually), arise inter-se the Parties, the same may, be referred by either party to Conciliation to be conducted through Independent Experts Committee to be appointed by competent authority of BHEL from the BHEL Panel of Conciliators.

Notes:

1. No serving or a retired employee of BHEL/Administrative Ministry of BHEL shall be included in the BHEL Panel of Conciliators.
2. Any other person(s) can be appointed as Conciliator(s) who is/are mutually agreeable to both the parties from outside the BHEL Panel of Conciliators.

The proceedings of Conciliation shall broadly be governed by Part-III of the Arbitration and Conciliation Act 1996 or any statutory modification thereof and as provided in Annexure----- to this GCC.

The Annexure ----- together with it's appendices will be treated as if the same is part and parcel hereof and shall be as effectual as if set out herein in these GCC.

Please refer detailed model conciliation clause alongwith procedure (Ref Annexure VII) enclosed with Enquiry for conducting Conciliation Proceedings under the BHEL Conciliation Scheme, 2018.

22. DUTY STRUCTURE :

Effective duty applicable with Input Tax Credit after receipt of material at seaport, India (i.e inclusive of freight and insurance (CIF) till seaport India shall be **8.25 percent** on Basic price (CIF value). Please refer **Annexure VIII** for illustration of duty structure calculation.

23. All Other terms & conditions shall be as per **GENERAL TERMS AND CONDITIONS OF ENQUIRY BP200102** (as enclosed with this tender).

24. For applying for registration as a Supplier to BHEL, Please visit our website www.bhel.com and visit **Supplier registration link** for initiating Online Registration application. Two links **Online Supplier Registration Portal** and **Online Supplier Registration Portal Mirror link** have been provided on our website www.bhel.com under Supplier Registration for initiating Online Supplier Registration Application. You may click on either of the two links for initiating your Supplier Registration Application. It may be possible that due to heavy rush of applications only one of the mentioned links may be responding appropriately at a time. Parties registered with BHEL, Bhopal are exempted from filling the registration form.

LIST OF ENCLOSURES:

- (1) PRE-QUALIFICATION REQUIREMENT (PQR)
- (2) PRODUCT SPECIFICATION HT 00221 ALONGWITH ANNEXURE 'A' , 'B', TECHNICAL CHECKLIST, ANNEXURE 'C', DRG NO 02060221602, REV00 , QAP NO QA/HT/2048
- (3) INTEGRITY PACT
- (4) MODEL CERTIFICATE
- (5) ANNEXURE FOR SISTER UNIT DECLARATION
- (6) GENERAL TERMS AND CONDITIONS OF ENQUIRY BP-200102
- (7) MODEL CONCILIATION CLAUSE (REF ANNEXURE VII)
- (8) DUTY STRUCTURE ILLUSTRATION (REF ANNEXURE VIII)

ANNEXURE - I (TECHNICAL)

1. Evaluation is on package wise basis, quote accordingly for all the enquiry items.
2. Test certificates / guarantee certificates must be furnished in triplicate.
3. Offer must be in line with our technical specification / drawing. Deviation, if any, should be clearly indicated in the offer.
4. Bidders shall submit duly filled , sealed signed technical checklist of Tech Spec HT00221 Rev.01 and also Page 6 of 16 to 11 of 16 of Tech Spec enclosed with enquiry and submit alongwith Offer (Techno-CommI – Part II)

ANNEXURE-II (COMMERCIAL):- COMMERCIAL TERMS FOR INDEGENOUS VENDORS.

(Submit the document with company's seal and authorized signature)

Enquiry No. :- E1813244 for Axial Shaft Seal Assy.

S.No.	BHEL TERMS	Vendors Remarks
1.	Quotation reference and Date	
2.	GEM SELLER ID	
3.	GSTIN no.	
4.	E- mail ids	
5.	Contact person with contact detail	
6.	Prices shall be FIRM till execution of order inclusive of all testing charges and to be furnished in INR only	
7.	Inspection shall be carried out at vendor's works by BHEL appointed Third Party Agency in line with QAP No. QA/HT/2048 Rev.No.00.	
8.	QAP No QA/HT/2048 Rev.No.00 duly endorsed and submitted alongwith offer.	
9.	<u>Address of Delivery Destination</u> :- Sr. Mrg (CRX Division), BHEL, Piplani, Bhopal-462022	
10.	Price to be furnished on FOR CRX, BHEL Bhopal duly insured basis including packing & forwarding charges and freight charges.	
11.	Despatch mode	
12.	Minimum delivery period to be quoted in no. of weeks/months from the date of receipt of Purchase Order / approval of docs., if required .	
13.	Freight charges upto BHEL Bhopal shall be in supplier scope	
14.	Insurance scope shall be in supplier scope	
15.	Packing & forwarding charges shall be inclusive (note: in case charged extra, your bid shall be suitably loaded)	
16.	GST TYPE (IGST/ SGST+CGST) and percentage with HSN Code	
17.	Other charges attracting GST (note: in case of others, your bid shall be suitably loaded)	
18.	Drg, documents, QAP, Tools list, erection manual, O & M Manual etc as per Specification Number HT00221 Rev.01 Clause 6 to be submitted within 4 weeks of placement of order and resubmission if any due to comments received on the drgs/docs shall be within 2 weeks of such comments received. NOTE : Bidders to note that complete submission of all the above documents shall only be considered as FIRST Submission. Incomplete and part submission shall not account for FIRST SUBMISSION.	

19.	<p>Payment terms :</p> <p>(A) FOR SUPPLY PORTION : BHEL prefers “door delivery” of material in which case 100% payment of supply shall be within 90 days after receipt and acceptance of material against a bank guarantee of 10 % amount of the total material value (i.e total combined value of Items 1,2 & 4) which shall remain valid till completion of erection & commissioning of all the items. (Scope of E & C defined in item 3 of enquiry)</p> <p>Loading shall be applicable as per BHEL GTC clause 16</p> <p>(B) FOR COMMISSIONING PORTION: 100 % payment of commissioning charges shall be within 30 days after successful commissioning at site. Commissioning date indicated in enquiry is only indicative and actual date of commissioning shall be intimated later on.</p> <p>NOTE: Since the item shall be procured on package wise basis, therefore, the item is non-splittable and MSME norms as applicable for non splittable items shall be applicable in this tender.</p> <p>AGENTS AND TRADING ENTERPRISES ARE NOT COVERED UNDER THE DEFINITION OF MSES AND SHOULD NOT BE ALLOWED ANY BENEFITS UNDER PUBLIC PROCUREMENT POLICY. PUBLIC PROCUREMENT POLICY IS MEANT FOR PROCUREMENT OF GOODS PRODUCED AND SERVICES RENDERED BY MSE AND NOT MEANT FOR TRADING ACTIVITY BY THEM. FOR AVAILING MSE BENEFIT; UDYOG MEMORANDUM ALONGWITH EM-II AND VALID CA CERTIFICATE TO BE UPLOADED</p>	
20.	Are You Registered Under Msmad Act-2006	
21.	Bank charges: All bank charges, if any, to supplier's account.	
22.	Penalty : Subject to force majeure conditions, penalty shall be 0.5% of the total order value per week of delay or part thereof, subject a maximum of 10% of the total order value. Total order value above shall be item wise, lot wise order value. Any deviation based on specific requirement shall be specified separately in the NIT. Any loading on penalty clause shall be to the extent to which it is not agreed to by the bidder (at offered value) (ref. GTC OF ENQUIRY BP-200102, clause 9).	
23.	<p>MAKE IN INDIA :</p> <p>Certificate of verification of local content by statutory auditor or cost auditor of the company (in case of companies) or from a practicing cost accountant or practicing chartered accountant (in respect of suppliers other than companies) giving the percentage of local content and also mentioning the place of value addition in India.</p>	
24.	<p>Restrictions under GFR :</p> <p>MODEL CERTIFICATE ENCLOSED</p>	
25.	Implementation of TDS Provision of GST Law w.e.f 01st Oct 2018: Central Board for Indirect Taxation and Customs, vide notification no. 50 Central Tax dated 13th Sep 2018 has notified implementation of Sec 51 of CGST ACT with effect from 01st Oct 2018. Therefore:- (i) TDS shall be liable to be deducted @2% IGST in case of Inter-state supplies, 1% CGST+1% SGST in case of Intra State supplies where contract value is more than Rs 2.5 lakhs. (ii) TDS return shall be filed and TDS certificates shall be issued by BHEL as per applicable provisions (iii) As per Sec 51 of CGST Act read with notification 50 of	

	Central Tax dated 13th Sep 2018, TDS so deducted shall be reflected on the GST Portal of the Vendor/Contractor	
26.	Please confirm that you have uploaded the sister unit declaration as per Annexure duly seal & Signed	
27.	The Bidder declares that they will not enter into any illegal or undisclosed agreement or understanding, whether formal or informal with other Bidder(s). This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process. In case, the Bidder is found having indulged in above activities, suitable action shall be taken by BHEL as per extant policies/ guidelines.	
28.	<u>INTEGRITY Pact duly sealed and signed enclosed with offer (Integrity pact to be signed and sealed on all the pages and also signature of two witnesses at the last page also required)</u>	
29.	<u>Validity:</u> The offer must be valid for 90 days from the date of PQR bid opening.	
30.	Other terms & conditions shall be as per GENERAL TERMS AND CONDITIONS OF ENQUIRY BP-200102 (as enclosed with this bid).	
31.	Any other remarks.	

Note- Deviations in any commercial condition shall be suitably loaded in the offered price.

Signature of Vendor with date & Seal

ANNEXURE –III (COMMERCIAL) :- COMMERCIAL TERMS FOR FOREIGN VENDORS
(Submit the document with company's seal and authorized signature)

Enquiry No. :- E1813244 for Axial Shaft Seal Assy.

S.No.	BHEL Term	Vendors remarks
1.	Quotation reference and Date	
2.	E- mail ids	
3.	Contact person with contact detail	
4.	Prices shall be FIRM till execution of order inclusive of all testing charges.	
5.	Indicate code of currency of your offer	
6.	Indicate country of Origin of your quoted item (Original certificate of Country of Origin issued by Chamber of Commerce, to be furnished along with supply)	
7.	Inspection by M/s Lloyds / BVQI / SGS/TUV (wherever applicable) prior to dispatch in line with QAP No. QA/HT/2048 Rev.No.00 . Charges, if any, are to be shown separately in the Price- Bid .	
8	QAP No QA/HT/2048 Rev.No.00 duly endorsed and submitted alongwith offer.	
9.	Prices to be furnished on CFR/CIF Nhava Sheva (JNPT) / Mumbai seaport basis. (Freight charges as inclusive in CFR/ CIF rates to be quoted separately).	
10.	Copy of Un priced bid clearly indicating item wise 'Quoted/Not Quoted' status for all items, freight, taxes etc. is submitted along with Techno-commercial bid part-I.	
11.	Pls. mention the name of the seaport related to delivery	
12.	Please indicate shipping approx. weight & dimension (LxWxH) of consignment mm in your offer. Also mention the type of consignment and container required for sea shipment.	
13.	Agency commission if any, to be included in FOB price and indicated separately as per price bid format annexure-IV.	
14.	Details of Indian agent (contact no. / e-mails) are to be furnished.	
15.	Minimum delivery period to be quoted in no. of weeks/months from the date of receipt of Purchase Order / approval of docs., if required .	
16.	<p>(C) <u>Payment terms:-</u></p> <p>(I) <u>FOR SUPPLY PORTION</u> :100% payment through un-confirmed irrevocable Letter of Credit payable within 90 days of the Bill of Lading (B/L) date or Payment terms of CAD payable on 90th day of B/L Payment shall be released against a bank guarantee of 10 % amount of the total material value (i.e total combined value of Items 1,2 & 4) which shall remain valid till completion of erection & commissioning of all the items. (Scope of E & C defined in item 3 of enquiry) .</p> <p>L/c shall be established 30 days prior to readiness of material and shall be valid for another two months i.e the L/C shall remain valid for a period of 90 days from date of opening.</p> <p>Loading shall be applicable as per BHEL GTC clause 16</p> <p>(D) <u>FOR COMMISSIONING PORTION</u> :- 100 % payment of commissioning charges shall be within 30 days by telegraphic transfer after successful commissioning at site. Commissioning date indicated in enquiry is only indicative and actual date of commissioning shall be intimated later on.</p>	
17.	L/C charges inside India to BHEL's A/C and out-side India to vendor's account. In case of delay in supply by the vendor, charges for extension of L/C (Inside & Outside) will have to be borne by vendor.	
18.	<u>Penalty</u> : Subject to force majeure conditions, penalty shall be 0.5% of the total order value per week of delay or part thereof, subject a maximum of 10% of the total order value. Total order value above shall be item wise, lot wise order value. Any deviation based on specific requirement shall be specified separately in the NIT. Any loading on penalty clause shall be to the extent to which it is not agreed to by the bidder (at offered value) (ref. GTC OF ENQUIRY BP-200102, clause 9).	
19.	<u>Validity:-</u> The offer must be valid for 90 days from the date of opening of Part-I bid i.e. PQR bid opening.	

21.	<u>Restrictions under GFR :</u> MODEL CERTIFICATE ENCLOSED	
22.	Please confirm that you have uploaded the sister unit declaration as per Annexure duly seal & Signed	
23.	The Bidder declares that they will not enter into any illegal or undisclosed agreement or understanding, whether formal or informal with other Bidder(s). This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process. In case, the Bidder is found having indulged in above activities, suitable action shall be taken by BHEL as per extant policies/ guidelines.	
24.	<u>INTEGRITY Pact duly sealed and signed enclosed with offer</u> <u>(Integrity pact to be signed and sealed on all the pages and also</u> <u>signature of two witnesses at the last page also required)</u>	
25.	Foreign exchange rate of 'TT selling rate of State Bank Of India (SBI)' prevailing on the date of part-I (PQR) bid opening shall be taken. If the relevant day happens to be a bank holiday, then the forex rate as on the previous bank (SBI) working day shall be taken	
26.	Other terms & conditions shall be as per GENERAL TERMS AND CONDITIONS OF ENQUIRY BP-200102 (as enclosed with enquiry)	
27.	Any other remarks.	

Note- Deviations in any commercial condition shall be suitably loaded in the offered price.

Signature of Vendor with date & Seal

ANNEXURE – IV : UNPRICED Bid Format
(Submit the document with company's seal and authorized signature)

E1813244 for Axial shaft Seal

Sr. No. of Enquiry	Item Description	Quantity	OUOTED/REGRET	Remarks (if any)
1	AXIAL SHAFT SEAL ASSEMBLY AS PER SCOPE COVERED IN CLAUSE 3.1 OF PRODUCT STANDARD HT00221 , ANNEXURE-A (INPUT DATA SHEET) & ANNEXURE -C	06 Nos.		
2	SET OF SPARES FOR AXIAL SHAFT SEAL AS PER CLAUSE 3.4 OF PRODUCT STANDARD HT00221 AND ANNEXURE- B (LIST OF SPARES).	01 Set.		
3	ERECTION AND COMMISSIONING SERVICE OF AXIAL SHAFT SEAL AS PER SCOPE COVERED IN CLAUSE 3.3 OF PRODUCT STANDARD HT00221 AND ANNEXURE- A (INPUT DATA SHEET). (Note : Prices are to be furnished on lumsum basis as per Clause 3.3 of Spec HT 00221)	06 Nos		
4	TOOLS FOR ASSEMBLY AND DISMANTLING OF AXIAL SHAFT SEAL AS PER SCOPE COVERED IN CLAUSE 3.2 OF PRODUCT STANDARD HT00221.	02 Set		

NOTE: BIDDERS TO NOTE THAT ALL ITEMS SHALL BE PROCURED FROM SINGLE VENDOR. ENQUIRY IS FLOATED ON PACKAGEWISE BASIS.

Signature of Vendor
with date & Seal

ANNEXURE – V : Price Bid Format (for Foreign vendors)
(Submit the document with company's seal and authorized signature)

Enquiry No. :- E1813244 for Axial shaft Seal

Please refer BOQ (excel) in NIC portal for furnishing rates.

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Signature of Vendor
with date & Seal

ANNEXURE – VI : Price Bid Format (for Indigenous vendors)
(*Submit the document with company's seal and authorized signature*)

Enquiry No. :- E1813244 for Axial shaft Seal

Please refer BOQ (excel) in NIC portal for furnishing rates.

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Signature of Vendor
with date & Seal